SHOW FACTS

NACAC Baltimore Convention Center October 29, 2025



BOOTH EQUIPMENT

Each 10' x 10' booth space includes one 8' high back drape, two 3' high side drapes, one 6' blue skirted table, two folding chairs, one wastebasket and one 7"x44" booth ID sign.

EXHIBIT HALL CARPET

The Exhibit Hall is not carpeted. Booth Carpet is available for rental, please see page 4.

DISCOUNT PRICES

In order to receive the discounted rates listed in this manual, we must receive your order by: Wednesday, October 15, 2025. Order online (see page 2) and save the 8% Administrative Fee.

SHOW SCHEDULE:

Exhibitor Move-In:

Tuesday, October 28, 2025 from 3:00pm - 5:00pm Wednesday, October 29, 2025 from 7:00am - 8:30am

Show Hours:

Wednesday, October 29, 2025 from 9:00am - 12:00pm & 6:00pm - 8:00pm

Exhibitor Move-Out:

Wednesday, October 29, 2025 from 8:00pm - 10:00pm

UNION JURISDICTION See page 12 for more information



ONLINE ORDERING

Looking for an easier way to place you order? Tired of faxing or emailing forms?

Try our fully PCI-Compliant Online Ordering System!

Simply request an online login by emailing info@demersexpo.com (please specify show name and date). We will then create an online login and notify you of this via email.

All products and services offered in this Exhibitor Services Kit are available on our online storefront.

Using our online storefront saves you an 8% administrative fee! Orders placed via email or fax will be assessed this fee.

Last day to receive discount pricing is Wednesday, October 15, 2025.

Floor prices apply after that date.

The storefront will close on Wednesday, October 22, 2025.

No online orders after that date.





CREDIT CARD AUTHORIZATION

To have orders charged to a credit card account, please complete the information requested below and return this form with your order(s). Credit Card orders are subject to credit approval. Event site balances or charges for outstanding labor or miscellaneous items not previously paid will be charged to your credit card account.

CREDIT CARD:	VISA	MasterCard	AMEX
ACCOUNT NUMBER:			
EXPIRATION DATE:			
SECURITY CODE (Visa/	Master Card 3 di	git # on back, Amex 4 digit # c	on front):
CARDHOLDER'S NAM	ΛΕ:		
0.4 DD1101 DED10 0101	IATIIDE:		DATE :
CARDHOLDER'S SIGI		=========	
ADDRESS B	BELOW	MUST MATC	H CARDHOLDER'S BILLING ADDRESS Booth #:
ADDRESS E Company Name:	BELOW	MUST MATC	H CARDHOLDER'S BILLING ADDRESS
ADDRESS E Company Name: Card Billing Address: City/State/Zip:	BELOW	MUST MATC	H CARDHOLDER'S BILLING ADDRESS Booth #: Authorized by: Signature:
ADDRESS E Company Name: Card Billing Address: City/State/Zip:	BELOW	MUST MATC	H CARDHOLDER'S BILLING ADDRESS Booth #: Authorized by:
ADDRESS E Company Name: Card Billing Address: City/State/Zip: Phone:	BELOW	MUST MATC	H CARDHOLDER'S BILLING ADDRESS Booth #: Authorized by: Signature:

CREDIT AND PAYMENT POLICY

The Credit Card Authorization section above must be completed and accompany all credit card orders.

Please notify your company representative of the following:

- All orders must be paid in full and/or credit card authorization (above) be on file with your order(s) before services are rendered.
- There will be no invoicing. Purchase Orders are not a form of payment.
- Payment for orders mailed to Demers in advance can be made by company check, money order or credit card.
- Event site orders can be paid by cash or charged to a credit card.
- International exhibitors must prepay all services in U.S. Currency.
- Items ordered, delivered to booth, then cancelled, will not be refunded.
- Other refund requests will not be considered unless exhibitor makes request of Demers prior to the close of the event.
- Exhibitor is responsible for the cost of repair or replacement if equipment is lost, damaged or stolen while being rented.
- Payment must be received by Wednesday, October 15, 2025 for discount pricing to apply.
- Orders received without payment will be assessed a late fee.

By submitting this credit card authorization, you knowingly authorize Demers to charge your credit card for any service rendered under the terms and conditions stated in this Exhibitor Kit. You also knowingly authorize your show-site representative to sign for charges on your behalf.

PAYMENT MUST BE INCLUDED WITH ALL ORDERS



STANDARD FURNISHINGS

Order Online and Save the 8% Administrative Fee

	CARPE	ΓING				
QTY	Carpet Size	Advance	Floor	Subtotal	QTY	
	9' x 10' Carpet	159.00	191.00			Upholstered a
	9' x 20' Carpet	292.00	378.00			Black Bar St
	9' x 30' Carpet	414.00	562.00			Tubular foldir
	9' x 40' Carpet	559.00				Upholstered I
Car	pet Color: Gray Blue Red Black)		Padded side
Pos	SPECIAL CUT	CARPEI	ING v 4.05-			SPECIAL
ВОС	oth Size: ft. x ft.= CARPET PA	sq. n. ADDING	X 4.05			Colors: Gray Blue Re
Воо	th Size:ft. xft.=_				QTY	
	SKIRTED	TABLE	S			8' high drape
Skirt Co	olors: Gray Blue Red Black White G)		3' high drape
QTY	Table Size	Advance	Floor	Subtotal		13'-long table
	2' x 4' x 30" high	105.00	145.00			Α(
	2' x 6' x 30" high	127.00	175.00		QTY	Α.
	2' x 8' x 30" high	172.00	239.00		<u> </u>	Clothes Tree
	2' x 4' x 40" high	140.00	194.00			Easel (Tripod
	2' x 6' x 40" high	162.00	212.00			Garment Rac
	2' x 8' x 40" high	180.00	312.00			Panelboard
	UNSKIRTED	TABL	FS			Pegboard
QTY	Table Size	Advance	Floor	Subtotal		Stage (4' x 4' all I
	2' x 4' x 30" high	80.00	108.00			Stage (4' x 4' w
	2' x 6' x 30" high	98.00	133.00			Stanchion Po
	2' x 8' x 30" high	131.00	180.00			Stanchion Be
	2' x 4' x 40" high	107.00	146.00			Waste Baske
	2' x 6' x 40" high	123.00	163.00			1 Tuoto Basic
	2' x 8' x 40" high	137.00	192.00			
	<u> </u>					

CHAIR			
	(3		
	Advance	Floor	Subtotal
Upholstered arm chair	60.00	70.00	
Black Bar Stool w/ foot rest	50.00	60.00	
Tubular folding chair	28.00	38.00	
Upholstered bar stool	70.00	91.00	
Padded side chair	56.00	66.00	
PECIAL DRAPE	RY/SK	IRTIN	G
lors: Gray Blue Red Black White G	Green Burgur	ndy (circle choic	e)
	Advance	Floor	Subtotal
	8.00	9.50	
3' high drapery Per Linear Foot	9.00	13.50	
13'-long table skirting	96.00	128.00	
ACCESSO	RIES		
	Advance	Floor	Subtotal
Clothes Tree	188.00	220.00	
Easel (Tripod Display)	94.00	125.50	
Garment Rack	114.00	146.00	
Panelboard	348.00	508.00	
Pegboard	342.00	518.00	
Stage (4' x 4' all heights up to 36")	242.00	316.00	
	311.00	417.00	
Stanchion Post	96.00	141.00	
Stanchion Belt	9.00	14.00	
Waste Basket	26.00	33.00	
	Black Bar Stool w/ foot rest Tubular folding chair Upholstered bar stool Padded side chair PECIAL DRAPE **Jors: Gray Blue Red Black White Common Street 8' high drapery Per Linear Foot 3' high drapery Per Linear Foot 13'-long table skirting ACCESSC Clothes Tree Easel (Tripod Display) Garment Rack Panelboard Pegboard Stage (4' x 4' all heights up to 36") Stage (4' x 4' w/ carpet & skirt) Stanchion Post Stanchion Belt	Black Bar Stool w/ foot rest 50.00 Tubular folding chair 28.00 Upholstered bar stool 70.00 Padded side chair 56.00 PECIAL DRAPERY/SK Iors: Gray Blue Red Black White Green Burgur Advance 8' high drapery Per Linear Foot 9.00 3' high drapery Per Linear Foot 9.00 13'-long table skirting 96.00 ACCESSORIES Advance Clothes Tree 188.00 Easel (Tripod Display) 94.00 Garment Rack 114.00 Panelboard 348.00 Panelboard 342.00 Stage (4' x 4' all heights up to 36") 242.00 Stage (4' x 4' w/ carpet & skirt) 311.00 Stanchion Post 96.00 Stanchion Belt 9.00	Black Bar Stool w/ foot rest 50.00 60.00 Tubular folding chair 28.00 38.00 Upholstered bar stool 70.00 91.00 Padded side chair 56.00 66.00 PECIAL DRAPERY/SKIRTIN Iors: Gray Blue Red Black White Green Burgundy (circle choic Advance Floor 8' high drapery Per Linear Foot 8.00 9.50 3' high drapery Per Linear Foot 9.00 13.50 13'-long table skirting 96.00 128.00 ACCESSORIES Advance Floor Clothes Tree 188.00 220.00 Easel (Tripod Display) 94.00 125.50 Garment Rack 114.00 146.00 Panelboard 348.00 508.00 Pegboard 342.00 518.00 Stage (4' x 4' w/ carpet & skirt) 311.00 417.00 Stanchion Post 96.00 141.00 Stanchion Belt 9.00 14.00 Stanchion Belt 9.00 14.00 Stanchion Post 96.00 14.00

- ORDER SUMMARY -

Subtotal: \$
6.00% Sales Tax: \$
8.00% Admin Fee: \$
Grand Total: \$

Advance price deadline: Wednesday, October 15, 2025. All items are for rental for the duration of the show only. Items ordered, delivered to booth, then cancelled, will not be refunded. Other refund requests will not be considered unless Exhibitor makes request of Demers prior to the close of the show. Exhibitor is responsible for cost of repair or replacement if equipment is lost, damaged or stolen while being rented. Rental are based on availability. Order early to guarantee what you want is available.

Order online and save the 8% administrative fee.

Company Name:	Booth# (if known):
Address:	Phone:
City/State/Zip:	Date:
Authorized by:	Signature:
E-mail:	

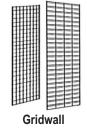


ADDITIONAL BOOTH ACCESSORIES

Looking for an item you do not see? Please call our office for availability and pricing.







Gondola

Actual products may vary from images shown

ITEM	QTY	Х	PRICE	=	TOTAL
TOTE BAG HOLDER/RACK		Х	\$ 60.00	=	
SILK PALM TREE		Х	\$ 70.00	=	
LITERATURE RACK		Х	\$ 95.00	=	
COFFEE TABLE		Х	\$ 105.00	=	
2'X6' GRIDWALL (MUST ORDER AT LEAST 2)		Х	\$ 60.00 EA	=	
4' GONDOLA (COMES WITH 2 SHELVES)		Х	\$ 225.00	=	
ADDITIONAL GONDOLA SHELVES (2 ADDITIONAL MAX PER GONDOLA)		x	\$ 25.00 EA	=	
			SUBTOT	AL	\$
			6.00% SALES T	AX	\$
			8.00% ADMIN F	EE	\$
			GRAND TOT	AL	\$

Advance price deadline: Wednesday, October 15, 2025. Orders placed after deadline date will be assessed a 25% late fee. All items are for rental for the duration of the show only. Items ordered, delivered to booth, then cancelled, will not be refunded. Other refund requests will not be considered unless Exhibitor makes request of Demers prior to the close of the show. Exhibitor is responsible for cost of repair or replacement if equipment is lost, damaged or stolen while being rented. Rentals are based on availability. Order early to guarantee what you want is available.

Order online and save the 8% administrative fee.

Company Name:	Booth# (if known):
Address:	Phone:
City/State/Zip:	Date:
Authorized by:	Signature:
E-mail:	

DES-DEMERS EXPOSITION SERVICES, INC. - 151a Park Ave – East Hartford, CT 06108 860.882.0003 – Fax 860.579.3976 – Email info@demersexpo.com www.demersexpo.com



ELITE SERIES FURNITURE





SANIBEL

SORRENTO BLACK

SORRENTO COUCH









SOUTH BEACH BISTRO 42' TABLE

SANIBEL BISTRO 42' TABLE

HIGH BACK ALSO AVAILABLE

SOUTH BEACH —





SORRENTO CHAIR BLACK

SORRENTO CHAIR

ITEM	QTY	Х	PRICE	=	TOTAL
SORRENTO COUCH WHITE		Х	\$ 550.00	=	
SORRENTO COUCH BLACK		Х	\$ 525.00	=	
SOUTH BEACH BISTRO 42" TABLE		Х	\$ 275.00	=	
SOUTH BEACH BAR CHAIR		Х	\$ 145.00	=	
SANIBEL BISTRO TABLE		Х	\$ 275.00	=	
SANIBEL BAR CHAIR - LOW BACK		Х	\$ 145.00	=	
SANIBEL BAR CHAIR - HIGH BACK		Х	\$ 145.00	=	
SORRENTO CHAIR WHITE		Х	\$ 290.00	=	
SORRENNTO CHAIR BLACK		Х	\$ 265.00	=	
		•	SUBTOT	AL	\$
			6.00% SALES T	AX	\$
	8.00% ADMIN FEE		\$		
			GRAND TOT	AL	\$

Advance price deadline: Wednesday, October 15, 2025. Orders placed after deadline date will be access a 25% late charge. All items are for rental for the duration of the show only. Items ordered, delivered to booth, then cancelled, will not be refunded. Other refund requests will not be considered unless Exhibitor makes request of Demers prior to the close of the show. Exhibitor is responsible for cost of repair or replacement if equipment is lost, damaged or stolen while being rented. Rental are based on availability. Order early to guarantee what you want is available. Order online and save the 8% administrative fee.

Company Name:	Booth# (if known):
Address:	Phone:
City/State/Zip:	Date:
Authorized by:	Signature:
E-mail:	

DES-DEMERS EXPOSITION SERVICES, INC. - 151a Park Ave - East Hartford, CT 06108 860.882.0003 - Fax 860.579.3976 - Email info@demersexpo.com www.demersexpo.com



AUDIO/VISUAL EQUIPMENT

Your order must be placed in advance. A/V orders will not be accepted at the show site. Equipment must be rented for the duration of the event. You are responsible for the cost of repair or replacement if equipment is lost, damaged, or stolen while you are renting it. If you require technician assistance an \$135.00 per hour labor charge will apply. *REMINDER: You will need to order electricity through the venue.*

MONITOR RENTAL (per device/per show)

Description	QTY	Rental Rate (Duration of Show)	Total
32" LCD Flat Screen Monitor (tabletop)		\$420	
42" LCD Flat Screen Monitor (tabletop)		\$475	
50" LCD Flat Screen Monitor		\$795	
Monitor Stand (fits 50" monitor only)*		\$150	
*Only our 50" Monitor will fit th	e Monitor	Sub-total	

*Only our 50" Monitor will fit the Monitor Stand; all monitors may be displayed on a tabletop. Please contact the Demers AV department with questions.

\$150
Sub-total
6.00% Sales Tax
8.00% Admin Fee
Total





Order Online and Save the 8% Administrative Fee

Advance price deadline: Wednesday, October 15, 2025. Orders placed after deadline date will be access a 25% late charge. All items are for rental for the duration of the show only. Items ordered, delivered to booth, then cancelled, will not be refunded. Other refund requests will not be considered unless Exhibitor makes request of Demers prior to the close of the show. Exhibitor is responsible for cost of repair or replacement if equipment is lost, damaged or stolen while being rented. Rental are based on availability. Order early to guarantee what you want is available.

Order online and save the 8% administrative fee.

Company Name:	Booth# (if known):
Address:	Phone:
City/State/Zip:	Date:
Authorized by:	Signature:
E-mail:	

DES-DEMERS EXPOSITION SERVICES, INC. - 151a Park Ave – East Hartford, CT 06108 860.882.0003 – Fax 860.579.3976 – Email info@demersexpo.com www.demersexpo.com



MATERIAL HANDLING ORDER FORM

Materials can be shipped in advance to the Demers Warehouse. There is no direct shipping to the Venue. Exhibitor is responsible for making prepaid inbound and outbound shipping arrangements. Collect shipments or shipments billed to Demers will not be accepted. All shipments must be consigned to Demers and all material handling services must be prepaid. Demers Material Handling Services include receiving shipments, providing delivery to booth, storage of empty packing materials, and return of outbound shipments to

ADVANCE SHIPPING ADDRESS Please use enclosed labels on all pieces

Name of Exhibitor & Booth Number

TO: FOR: **NACAC Baltimore**

c/o Demers Exposition Services, Inc.

151A Park Ave East Hartford, CT 06108

Demers Warehouse will receive shipments and provide up to 30 days storage prior to the event. Loose materials will not be received at Demers Warehouse. Shipments may be received weekdays (excluding holidays) between 8:30am - 3:30pm.

Deadline to receive without a late fee: Wednesday, October 15, 2025.

Rate: \$121.00/CWT (100 lbs.) per shipment; weights are rounded to the next 100 lbs; inimum charge 2 cwt per shipment.

Double Stacked Freight: All trucks and trailers must be floor loaded. Trucks & trailers must be loaded in a manner that a single forklift can remove freight without the assistance of j-bars or similar equipment to remove crates from trucks or trailers. Trucks or trailers that are loaded as mentioned will receive s 25% surcharge on drayage costs.

Special Handling: Any material not crated or properly packaged will be subject to a

handling fee of 75% of the total drayage charges.

Overtime: See material handling rate schedule on pg 9.

Late Shipments: Items received at the Advance Warehouse after the Deadline Date will be charged a late fee of \$25.00 per cwt (\$100.00 minimum applies), plus additional fees if special transportation is required.

Non-Payment: Shipments received without a completed Material Handling form and full payment will be assessed a late payment fee of \$25.00 per cwt, (\$100.00 minimum applies).

Insurance Liability: By shipping to above address exhibitor agrees to terms and conditions of the attached LIABILITY AND INSURANCE BULLETIN on page 11.

Outbound Shipments:

- Exhibitors who have freight going outbound after the event must complete a bill of lading with the Demers Office.
- All shipping costs must be paid for by the exhibitor with either pre-paid shipping labels or "collect" charge terms.
- Exhibitors can make arrangements with the designated show carrier with the Demers office to take their shipment(s) at the close of the event for no additional material handling fee if drayage was paid on the inbound.
- Shipments left on the show floor without having turned in their outbound bill of lading to the Demers office, will be forced out through the designated show carrier at the exhibitor's expense to the last known address on the inbound bill of lading.
- All non-LTL carrier outbound shipments from show site will incur a \$1.35 per pound charge for outbound handling, a minimum outbound charge of \$95.00 will apply. Exhibitors must have printed pre-paid labels (FedEx/UPS). Exhibitors may arrange for pickup from our warehouse beginning on November 3, 2025. (Warehouse hours are M-F, 8:30am-3:30pm excluding holidays.)
- Any freight left on show floor without a DES Bill of Lading will be assessed a minimum 1-hour labor charge, actual charge to be determined.
- Empties may take up to one hour to return at the close of the show.

PLEASE COMPLETE THE FOLLOWING:

	CARRIER	# PIECES	SHIPMENT WEIGHT ROUND UP TO NEAREST 100 lbs		CWT Minium Charge 2 CWT	RATE per CWT	SUB TOTAL CHARGES	APPLICABLE OVER TIME CHARGES ADD 25% OT Per Occurrence	ESTIMATED CHARGES
SHIPMENT 1			lbs.	÷ 100 =		х			
SHIPMENT 2			lbs.	÷ 100 =		х			
SHIPMENT 3			lbs.	÷ 100 =		х			
SHIPMENT 4			lbs.	÷ 100 =		х			
LATE SHIPMENT(s) to DES Warehouse \$25.00 per cwt \$						\$100.00 Minimum Charge	\$		

\$25.00 per cwt \$100.00 Minimum Charge \$

6.00% Service Fee

Order Online and Save the 8% Administrative Fee

8.00% Admin Fee TOTAL ESTIMATED CHARGES \$

Company Name:	Booth# (if known):
Address:	Phone:
City/State/Zip:	Date:
Authorized by:	Signature:
E-mail:	

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MATERIAL HANDLING RATE SCHEDULE

Rate Classifications

- **Crated** Material that arrives as a single shipment on a dedicated truck that is skidded and/or crated or in any type of shipping container that can be unloaded at the dock with no additional handling required.
- Special Handling material delivered in such a manner that it requires additional handling, such as (but not limited to) shipments that are loaded by cubic space, ground loading/unloading, stacked or constricted space loading/ designated piece loading/unloading, alternate delivery location, loads mixed with pad wrapped material, carpet/pad, multiple shipments, pad wrapped shipments, uncrated shipments, no documentation)including weight tickets), and inaccurate or missing weights which require shipment to be re-weighed on the dock. Shipments loaded in this manner require additional time, equipment and/or labor. Courier type companies such as Fed Ex, UPS or DHL, airfreight and local cartage companies, POVs and company trucks are included in this category due to their delivery procedures.
- **Uncrated** Material that is shipped loose or pad-wrapped, and/or unskidded machinery without proper lifting bars or hooks.
- Small Packages A shipment of any number of pieces with a combined weight not to exceed 25lbs that is received on the same day, from the same shipped and
- delivered by the same carrier.
- **Double Stacked Freight** All trucks and trailers must be floor loaded. Trucks & trailers must be loaded in a manner that a single forklift can remover freight without the assistance of j-bars or similar equipment to remove crates from trucks or trailers. Trucks or trailers that are loaded as mentioned will receive a 25% surcharge on drayage costs.

Additional Fees May Apply

- Off-Target: Direct shipments that do not arrive on the date or time assigned.
- Late to Warehouse Fee: Shipments arriving after October 15, 2025.
- Early Shipment to the Warehouse: Any shipment arriving prior to September 29, 2025.
- Refer to previous page regarding availability of warehouse for outbound shipments.
- Non-LTL Shipments Returned to Warehouse: Shipments returned to the warehouse at the close of the show will be charged an additional fee of \$1.35 per lb or \$95 minimum for outbound handling.
- Any freight left on the show floor without a DES Bill of Lading will be assessed a minimum 1-hour labor charge and it will be shipped out with the house carrier at the exhibitor's expense to the last known address from the inbound bill of lading.

Overtime

- Overtime is Monday through Friday prior to 8:00am and after 4:30pm; all day Saturday and Sunday and holidays.
- Overtime will be applied to all freight received at or moved from the warehouse and/or show site during above listed times at a rate of 25% per occurrence.
- The show schedule is set by show management and the venue. Your shipment is moved into or out of showsite on overtime due to scheduling beyond Demers control.



Demers

SHIPPING LABELS ADVANCE

Copy and use this label for Advanced Shipment to Warehouse. Please have shipment(s) arrive by Wednesday, October 15, 2025 to avoid the late fee.

	RUSHIS
ТО:	F
L	EXHIBITING COMPANY Please write exhibiting company's name in this box
	NACAC Baltimore E
	BOOTH NI IMBER(s) Please write Booth # in this box
	BOOTH NUMBER(s) Please write Booth # in this box if you know it at time of shipment
	c/o Demers Exposition Services, Inc. 151a Park Ave East Hartford, CT 06108
Carrier	
Numbe	er of pieces
	NACAC
	Baltimore Convention Center

LIABILITY AND INSURANCE BULLETIN

DEMERS EXPOSITION SERVICES, INC. shall not be responsible for damage to uncrated materials, improperly packed materials, or concealed damage.

DEMERS EXPOSITION SERVICES, INC. shall not be responsible for loss, theft or disappearance of exhibitor's material after same have been delivered to exhibitor's booth.

DEMERS EXPOSITION SERVICES, INC. shall not be responsible for loss, theft or disappearance of materials before they are picked up from exhibitor's booth for reloading after the event. Bills of lading covering outgoing shipments which are furnished to DEMERS EXPOSITION SERVICES, INC. by exhibitors will be checked at the time of our actual pick-up from exhibitor's booth and corrections made where discrepancies occur.

DEMERS EXPOSITION SERVICES, INC. shall not be responsible for loss, damage or delay due to fire, acts of God, strikes, lockouts or work stoppages of any kind, or to any causes beyond its control.

DEMERS EXPOSITION SERVICES, INC.'s liability shall be limited to physical loss or damage to the specific article which is lost or damaged, and in any event, DEMERS EXPOSITION SERVICES, INC.'s liability shall be limited to \$0.30 per pound.

DEMERS EXPOSITION SERVICES, INC. shall not be liable to any extent whatsoever for any actual, potential or assumed loss of profits or revenues, or for any collateral costs which may result from any loss or damage to an exhibitor's materials which may make it impossible to exhibit same.

The consignment or delivery of a shipment to DEMERS EXPOSITION SERVICES, INC. by an exhibitor, or by any other shipper on behalf of the exhibitor, shall be construed as an acceptance by such exhibitor (and/or other shipment) of the terms and conditions set forth in this bulletin.

EXHIBITORS REQUIRING ADDITIONAL INSURANCE COVERAGE SHOULD ARRANGE TO PLACE SAME THROUGH THEIR AGENT OR BROKER.



UNION LABOR REGULATIONS

LABOR RULES ARE IN EFFECT AT THE BALTIMORE CONVENTION CENTER. THESE RULES MAY IMPACT YOU AS A VENDOR. PLEASE READ THE FOLLOWING:

(1) If You Require the Hanging of Banners or Signs:

You are required to use IATSE Labor to hang banners and signs. Please use the Order Form on Page 18 to order these services.

(2) If You Require Mechanized Equipment To Move Your Items:

(pallet or rider jack, forklift, moffett lift, bobcat)
Only the Decorator or Labor Personnel may operate this equipment.
Please use the Order Forms on Pages 16-17 to order these services.

(3) If You Require Assistance To Set Your Booth:

Exhibiting Companies may use their own full time employees to set their booth.

Additional labor beyond the Exhibitors full time employees must be ordered through the Decorator.

Please use the Order Form on Page 13 to order these services.

The employees used MUST be full time employees of the Exhibiting Company. Employment ID to verify full time employment status may be requested.

Notice to Exhibitors Regarding use of Exhibitor Appointed Contractors:

Exhibitor Appointed Contractors (EAC) may supervise the work performed, but employees of the EAC may not perform the actual work to set the booth.

** THE CONVENTION CENTER DOES NOT PROVIDE CARTS FOR VENDOR USE **

See the Demers Exhibitor Services Desk with any questions.

FLAMEPROOFING / FIRE REGULATIONS

All booth items and decorative materials must be non-flammable and flame-resistant in accordance with applicable fire code regulations as set forth by the State Fire Marshal.

All such items must meet or exceed NFPA 701 standards.

INSURANCE

You are advised to consult your insurance broker to determine the appropriate level of insurance coverage required for your display items and materials from the time they leave your premises until their return thereto. Demers Exposition Services, Inc., the Event Venue, and their respective officers, employees, agents, associates, successors and assigns, are not responsible for loss or damage sustained to exhibitor items or materials, whether sustained by fire, water, theft, accident or other cause, foreseeable or unforeseeable.



LABOR ORDER FORM

ORDER ONLINE AND SAVE THE 8% ADMINISTRATIVE FEE!

<u> Displa</u>	<u>y Labor</u>					•	Rat	es	per person/	pe	r hour		
TRAIG	oraftsmen crate, uncrated materials, set-up and dismantle exhibits AIGHT TIME 8:00am to 4:30pm, Monday - Friday RTIME 8:00am to 4:30pm, Saturday & Sunday 4:31pm to 11:59pm, Monday - Sunday						ADVANCE PRICE SHOWSITE PRICE \$135.00 \$165.00 \$202.50 \$247.50						
OUBLE TIME 12:00am - 7:59am, Monday - Sunday & all Holidays Two Hour Minimum per Laborer							\$270.0 Adva i		Pricing Deadline:	W	\$330.00 ednesday, October 15, 2025		
	guaranteed only mated labor cha		juested for the sta	ırt	of a working day (8:	00am). Labor mu	ust b	e cancelled 72 h	oui	s in advance of start time to		
iu esti	mateu iaboi ciia	1963.	II.	NS	STALLATION	L	ABOR						
		tion Supervised La		you	ur exhibit will be comp	ole	eted at our discretion	n pric	r to show opening.	Γhe	charge for this service is 30% of		
nergency		on labor bill, or a milling	παιπ οι ψου.σο				Phone:						
splay Con	tact:						Phone:						
	Exhibitor Super	rvised Labor - Supe	rvisor must check-in	at t	the Demers Service D	es	k to pick-up labor.						
pervisor (Contact:						Phone:						
	Date	Start Time	No. of Laborers	х	Approx. Hrs Per Laborer	=	Total Hours	@	Hourly Rate	=	Estimated Total Cost		
				×	:	=		@		=			
				×	:	=		@		=			
ou elec	ct Demers Supervis	sed Labor to assemb	le vour display, the		l DE	M	IERS Supervision	30%	or \$60.00 Minimui	m			
play mu	ust have complete	explicit instructions.	Any booth without	r					8.00% Admin Fe	e			
ecialty I	abor or not be inst	alled.							Tota	al			
			0	OIS	SMANTLE LA	В	OR						
		tion Supervised La		oui	r exhibit will be comp	let	ted at our discretion	at th	e close of the show.	The	charge for this service is 30%		
nergency		, , , , , , , , , , , , , , , , , , ,	, , , , , ,				Phone:						
splay Con	tact:						Phone:						
	Exhibitor Super	rvised Labor - Supe	rvisor must check-in	at t	the Demers Service D	es	k to pick-up labor.						
pervisor (Contact:						Phone:						
	Date	Start Time	No. of Laborers	х	Approx. Hrs Per Laborer	=	Total Hours	@	Hourly Rate	=	Estimated Total Cost		
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					DE	M	IERS Supervision	30%	or \$60.00 Minimui	m			
									8.00% Admin Fe	е			
						_			Tot	al			
Company Name:						Booth# (if known):							
Addre							Phone:						
	State/Zip:						Date:						
Authorized by:						Signature:							

DES-DEMERS EXPOSITION SERVICES, INC. - 151a Park Ave – East Hartford, CT 06108 860.882.0003 – Fax 860.579.3976 – Email info@demersexpo.com www.demersexpo.com

E-mail:



CLEANING ORDER FORM

Vacuuming of booth carpet per booth space @ \$80.00 per day; service includes general booth vacuuming prior to the opening of the show on each day requested.

VACUUMING								
Description	Date Requested	No. of Booths	Х	Rate per Day	=	Estimated Total Cost		
Vacuuming			×	\$80.00	=			
Vacuuming			×	\$80.00	=			
Vacuuming			×	\$80.00	=			
Vacuuming			×	\$80.00	=			

Order Online and save the 8% Administrative Fee!

8.00% Admin Fee

Total

BULK SPACE VACUUMING (AREA OVER 600 SQ FT)										
Description	Date Requested	Booth Dimensions L X W		=	TTL SQ FT	x	\$0.41	=	Estimated Total Cost	
Vacuuming			x		=		x	\$0.41	=	
Vacuuming			х		=		X	\$0.41	=	
Vacuuming			x		=		X	\$0.41	=	
Vacuuming			×		=		×	\$0.41	=	

Order Online and save the 8% Administrative Fee!

8.00% Admin Fee

Total

Porter service, which includes the emptying and disposal of trash and the replacement of trash can liners, is available through Demers Expo prior to the opening of the event. Once the event opens, these services are available only through the Convention Center. Please contact Exhibitor Services at the Convention Center at 860-728-2640 to arrange for this and other booth cleaning services that may be needed on event days.

PORTER SERVICE								
Description	Date Requested	No. of Booths	Х	Rate per Day	Ш	Estimated Total Cost		
Porter Service			×	\$80.00	=			
Porter Service			×	\$80.00	=			
Porter Service			×	\$80.00	=			
Porter Service			X	\$80.00	=			

Order Online and save the 8% Administrative Fee!

8.00% Admin Fee

Total

BULK SPACE PORTER SERVICE (AREA OVER 600 SQ FT)												
Description	Date Requested	Booth Dimensions L X W						TTL SQ FT	х	\$0.41	=	Estimated Total Cost
Porter Service			×		=		×	\$0.41	=			
Porter Service			×		=		x	\$0.41	=			
Porter Service			×		=		×	\$0.41	=			
Porter Service			×		=		×	\$0.41	=			

Order Online and save the 8% Administrative Fee!

8.00% Admin Fee

Company Name:	Booth# (if known):
Address:	Phone:
City/State/Zip:	Date:
Authorized by:	Signature:
E-mail:	



